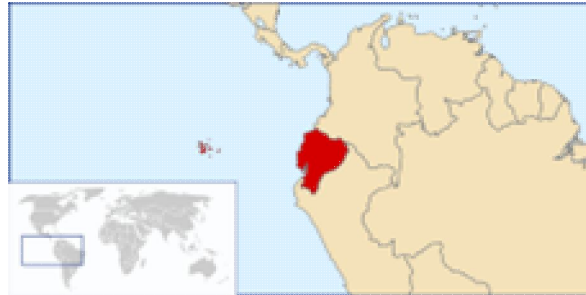


## REGIONAL REPORT – ECUADOR – SEPTEMBER 2009



## Project Management News from Ecuador

*By Irwin J. Franco, PMP*  
*International Correspondent for PMForum & PM World Today*  
*Guayaquil, Ecuador*

**Good Initiatives = Great Projects**

*Good initiatives have to be shared!* The previous month was presented The “Programa Siembra Futuro” (Seeding the Future Program) organized by Cervecería Nacional. This program seeks to present projects and ideas for business creation, promoting jobs and development in the community.

The program will select 150 entrepreneurs depending on the viability of their proposals and give them business training. Subsequently, an evaluating committee will select the 40 best projects, which were accompanied in developing their business plan and will receive a credit of up to 5 years with 0% interest so they can spend on initiatives.

To participate in the program, participants must register and complete a form which defines the project outline. The process takes place in [www.siembrafuturo.com.ec](http://www.siembrafuturo.com.ec). Cerveceria Nacional, is a subsidiary of the multinational brewer SAB Miller, and has 121 years in the Ecuadorian market producing the most recognized brands of beer.



More information:

- <http://www.siembrafuturo.com.ec>
- <http://www.cervecerianacional.com.ec/Desktop.aspx?Id=247&e=55>

### ***The fourth Bridge Project***

*It Is delayed!* The project called the "Fourth Bridge" will have a length of 1.975 meters and connect Samborondon and Duran areas, in the province of Guayas. The project executed by the Chinese company Guangxi Road & Bridge Engineering Corporation has a cost of over U.S. \$ 101 MM and the project completion percentage is in 19,48.

According to Minister of Transport and Public Works, Xavier Casal, the project should be at 50% complete. So far, the Chinese company has received fines of at least 5%, due to delays and



other non-conformities, reasons that could involve the termination of the contract. The project should be ready by July 2010, according to the contract.

The construction company has undertaken a new project planning and requested for additional 6-month extension for completing the project. According to the Minister, the request is being analyzed and may be approved in coming days.

In a recent interview with Ecuavisa<sup>1</sup>, a local television network, the Minister said that the greatest problems in the project have been the late delivery of the required land, in charge of the Ministry, and problems in the import process of machinery by the contractor. He also said that one of the major errors has been in the project management. Photo provided by EUniverso.com.

More information:

- <http://www.eluniverso.com/2009/08/26/1/1445/casal-tratamos-salvar-contrato-cuarto-puente.html>

<sup>1</sup> [http://www.ecuavisa.com/index.php?option=com\\_content&view=article&catid=82&id=13297&Itemid=96](http://www.ecuavisa.com/index.php?option=com_content&view=article&catid=82&id=13297&Itemid=96)

## **International tender for new hydroelectric plant**

Ecuador will present an international tender to build a new hydroelectric plant. This plant will have a capacity of 487 megawatts of power and a reference budget of U.S. \$ 621.8 MM. The hydroelectric project is called "Paute-Sopladora" and should be operational by 2014.

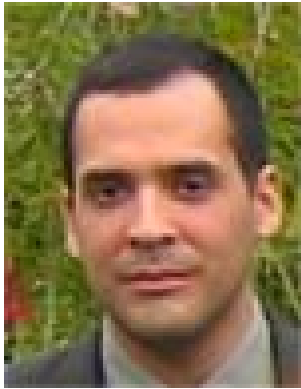
Interested companies should submit their technical and financial offers until 16 November, and must ensure the participation of Ecuadorian personnel on the project.

More information:

[http://www.elciudadano.gov.ec/index.php?option=com\\_content&view=article&id=4590:inicia-concurso-para-la-construccion-y-equipamiento-del-proyecto-hidroelectrico-paute-sopladora&catid=3:economia](http://www.elciudadano.gov.ec/index.php?option=com_content&view=article&id=4590:inicia-concurso-para-la-construccion-y-equipamiento-del-proyecto-hidroelectrico-paute-sopladora&catid=3:economia)

## **PMI Chapter News**

The PMI® Ecuador Chapter has organized the next exam for PMP® certification for the upcoming October 17th. The test will be in the city of Quito. Those interested should make their arrangements in advance according to the policies established by PMI®.

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**Irwin José Franco** is a Project Manager at Image Tech, a leading web and multimedia solutions company based in Guayaquil - Ecuador. José has a B.A. in Visual Communications from Universidad San Francisco de Quito - Ecuador, and a Master degree in Project Management from Universidad La Salle, Madrid - Spain. He has more than 9 years of experience managing technological projects in the private sector. At the moment, he is working in the creation of the PMI Ecuador Chapter, and his main objective is to promote Project Management profession in his country. Additional information about José can be found at [www.elcafedejoe.com](http://www.elcafedejoe.com) or at <http://www.pmforum.org/pm%20forum%20team/index.htm#5>. Mr. Franco can be contacted at [irwinfranco@yahoo.es](mailto:irwinfranco@yahoo.es).